



THE CITY OF

Dublin CALIFORNIA

Business News Update

May 2012

BUSINESS
ASSISTANCE

BUSINESS
INCENTIVES

BUSINESS
SEMINARS

SMALL BUSINESS
RESOURCES

BUSINESS
CALENDAR

Business in Brief

Epicor Acquires Internet AutoParts

Epicor Software Corporation, a global leader in business software solutions for manufacturing, distribution, retail and services organizations, located at 4120 Dublin Blvd., has acquired Internet AutoParts (IAP), a leading provider of business-to-business (B2B) eCommerce solutions for automotive replacement parts distributors, jobbers and vehicle repair businesses.

With the acquisition of IAP, Epicor is now a leading automotive aftermarket integrated B2B eCommerce and connectivity provider, with a comprehensive offering of reliable, robust and easy-to-use solutions for parts distribution businesses, shop management system providers and automotive service dealers.

For more information, visit [Epicor](#).

Business Tip of the Month

StopWaste.org's Small Commercial Green Materials Rebate Program

StopWaste.org's Small Commercial Green Materials Rebate Program is now offering up to \$5,000 in rebates for purchasing green materials in conjunction with other building upgrades.

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The Dublin **Business News Update** is now a monthly publication from the City of Dublin, highlighting the latest news and events affecting the business community.

For more information or assistance, please contact Hazel Wetherford or Linda Smith in the Economic Development Office at (925) 833-6650. For other information, please use the contact list below:

The Rebate Program also offers free expert consulting services to help maximize available rebates and green designs.

For more information, visit **StopWaste.org**.

Dublin Business Spotlight

Verticle, Inc.



Verticle, Inc., a manufacturing vertical type LED chip company, with headquarters at 6955 Sierra Court, is responsible for creating the world's first hexagonal LED chip. The Honeycomb LED chip, named after its hexagonal shape, is a vertically structured LED chip developed especially for high power LED applications, and is expected to bring a higher chip count per wafer and better optical power over conventional square or rectangular type LEDs.

Earlier this year, Verticle, Inc. announced the mass production of the Honeycomb Hexagonal LED chip, which will be introduced and available for sale at Guangzhou LED China 2012.

For more information, visit **Verticle, Inc.**

Dublin Businesses in the News

- Astex Pharmaceuticals, a pharmaceutical company dedicated to the discovery and development of novel small molecule therapeutics, announced that interim Phase 1/2 clinical data for a new treatment (SGI-110) has shown promising response in heavily pretreated acute myelogenous leukemia patients enrolled in the Phase 1 segment of the trial.
- Supply Chain Coach, Inc., a leading supply chain services company, announced the appointment of Roger J. Jeffery, as President effective April 2, 2012.
- Product Support Solutions, Inc., a specialized contact center systems integrator company, sees Contact Center demand up a record 700% in Quarter 1 as more companies refocus on customer experience and retention.
- Epicor Software Corporation, a global leader in business software solutions for manufacturing, distribution, retail and services organizations, has been selected as one of the 2012 Supply & Demand Chain Executive 100, "100 Great Supply Chain Projects."

Business Seminars & Events

5/16 - Basic Bookkeeping III

5/23 - Introduction to QuickBooks

CONTACTS:

General Information

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City Manager

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Community
Development

(925) 833-6620

Environmental Services

(925) 833-6600

Finance &
Administrative Services

(925) 833-6640

Fire Prevention

(925) 833-6606

Human Resources

(925) 833-6605

Parks and Community
Services

(925) 556-4500

Police (non-emergency)

(925) 833-6670

Public Works

(925) 833-6630

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For more information on any of these events listed above, or for a full listing of events, please visit the **Business calendar** or subscribe to **Notify Me** alerts on the **City's website**.